

# THE ART OF CONCIERGE DIVORCE

Every Kirker Davis divorce begins with one feeling: relief.



Chris M. Kirker

Holly R. Davis

**F**or some, divorce is a sensitive subject they've been unable to discuss with family or friends. For others, it's a contentious battle with millions of dollars in limbo. For all, however, divorce is a multi-pronged transition riddled with high stakes and higher emotions. Kirker Davis, founded by husband-wife duo Chris Kirker and Holly Davis, shines in all these scenarios.

"Our goal is to give clients a feeling of relief by delivering concierge-level service. We're the place clients go to have confidence in receiving individualized strategies, proven recommendations, and zealous advocacy for all their divorce needs," says Davis.

## Pursuit of Excellence

Proudly trained at Baylor Law School, Kirker and Davis prepare every case as if it's headed for trial. Though many cases settle outside the courtroom, it's this preemptive preparation

that ensures clients are positioned for success.

"For cases that do go to trial, we've been prepared from the beginning. We refuse to be caught flat-footed," says Kirker.

The firm's full-service approach includes estate planning and asset protection services, as well as expert business valuation. "Often a client's business is their largest asset," says Davis. "Our depth of valuation knowledge is a massive advantage in this outcome-based profession. We take our craft seriously because our goal is to be the best."

Kirker and Davis also bring a rare dual-gendered advantage to clients. With both male and female perspectives, the team can examine cases from multiple viewpoints and strategize the most advantageous, gender-neutral approaches.

"Representing a client is a 24-hour job. Holly and I talk about it over breakfast, during lunch, and at the dinner table. All our time and attention is dedicated to that client's

cause, and we bring both of our strengths to their case," says Kirker.

It's a recipe that's worked. Founded in 2017 with two people, Kirker Davis now brims with 14 attorneys—and is rapidly growing. "Our momentum has been word-of-mouth marketing," says Davis. "Where do people go for a divorce referral when they aren't comfortable broaching the topic with friends and family? They ask Google, and our clients' online reviews speak for themselves."

## Technology Efficiency

In a field where technology has evolved dramatically over the past decade, Kirker Davis was an early adopter of secure e-document signing and digital processing. That infrastructure was deeply valuable throughout COVID-19. When other businesses screeched to a halt, Kirker Davis continued to operate smoothly—and safely—through digital client transactions all around the world.

"We try to eliminate inefficiency wherever it exists," says Kirker. "If a process requires five steps to complete, we want to do it properly in two."

Efficiency also plays a role in the art of negotiation. With savvy intuition and a knack for the human psyche, Kirker Davis understands the nuances of complicated agreements. "Negotiations happen on a spreadsheet, but it's the emotional components behind the scenes that allow us to bridge the gaps," says Davis. "We find those windows of opportunity that help divorcing spouses put the swords down and cultivate agreements with compassion."



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